| CURRENT REVENUE |  | ESTIMATED CALCULATION FOR INCREASED REVENUE |  |
| :---: | :---: | :---: | :---: |
|  |  | 99\% Retention* | 98\% Retention* |
| Participants | 2,253 | 2,230 | 2,208 |
| Fee to Participate | \$120 | \$160 | \$200 |
| Gross Revenue | 270,360 | 356,800 | 441,600 |
| Perecent collected | 0.93 | 0.93 | 0.93 |
| Total Revenue | 252,000 | 332,000 | 412,000 |
| Increase over current revenue |  | 80,000 | 160,000 |

If fees were increase $\$ 160$ potentail revenue increase of $\$ 80,000$
If fees were increase $\$ 200$ potentail revenue increase of $\$ 160,000$
*This calculation assumes if the rates are increased next year there may be some loss of participation.

