

**GROSSE POINTE PUBLIC SCHOOL SYSTEM
TECHNOLOGY DEPARTMENT**

AGENDA TITLE: Secondary Large Area AV

BACKGROUND INFORMATION:

The Technology department has partnered with Plante Moran Technology consultants to enhance and update learning and gathering spaces.

Our final Bond project will be to enhance the audio and visual connectivity in a specified large area within the five secondary buildings. The following areas of focus will be completed:

- Brownell - Multi-Purpose Room
- Grosse Pointe North - Main Gym
- Grosse Pointe South - Main Gym
- Parcels - Main Gym
- Pierce - Auditorium

Enhancements include the following - Speakers, Amplifiers, Wireless Mics, Cabling, Project/Projector Screen, Control Equipment, and Carts for Projectors (where applicable)

The elementary buildings received their updates in 2020/2021, with upgraded projectors, speakers and microphones.

The Process:

- In the Spring and Fall of 2022, the Technology department worked with the five secondary building administrators to identify a location where large area audio visual enhancements could be made.
- After identifying locations, the Technology department and the PAC staff worked with Plante Moran Technology consultants to identify what needs would be required for this project to occur.
- In December 2022, an RFP was issued. A Pre-Bid Q&A session was held in January prior to the bid closing on January 13, 2023.
- The District received a total of four bid responses, and narrowed the selection process down to two vendors based on the responses; however, the second lowest bidder did not provide pricing for requested alternates.

Attached is the recommendation from Plante Moran Technology.

Funding Source:

- \$277,914.96 from the 2018 Bond Referendum

Request

- Board approval of the Secondary Large Area A/V Bond Project for \$277,914.96 awarded to Sound Planning Communications and a project contingency of 10% or \$28,000 on March 20, 2023.



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February 27, 2023

Mr. Chris Stanley
Director of Instructional Technology
Grosse Pointe Public School System
20601 Morningside
Grosse Pointe Woods, MI 48236
via email: stanlec@gpschools.org

RE: 2018 Grosse Pointe Public School System Bond Program
2023 Technology Project Recommendations

Dear Chris,

This letter transmits an update from Plante Moran (PM) as it relates to the assignment to assist and advise the Grosse Pointe Public School System (GPPSS) in the procurement and implementation of large area AV districtwide (projects). This update represents the mutual efforts of PM and GPPSS administration (the Project Team) to follow a predefined framework to identify, evaluate and recommend a solution for the large area AV installation districtwide.

An RFP was publicly issued in December 2022 for large area AV in the secondary buildings. Four responses were received. Plante Moran, along with your IT staff, conducted a detailed proposal analysis, including vendor interviews. The Sound Planning Communications proposal was the lowest bid and represents a complete solution. The Project Team found no issues with the RFP response and is satisfied that Sound Planning Communications understands the project and is providing an acceptable solution. The District has worked with Sound Planning Communications in the past and has been pleased with their work.

RECOMMENDATION

Based on review of past performance for the 2022 scope, the District is recommending that \$277,914.96 be awarded to **Sound Planning Communications** for Large Area AV, pending successful contract negotiations. Plante Moran supports this recommendation. As this type of project often encounters unforeseen conditions, we are recommending a project contingency of 10% or \$28,000 be set aside. Note that this is within the budget that was allocated.

Mr. Chris Stanley
Grosse Pointe Public School System

February 27, 2023

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Per our standard practice with Grosse Pointe Schools, we have attached the anticipated contract for the project to this recommendation. Note that this is the standard form of contract which has been used for past technology projects with the District and has been reviewed/approved by your legal counsel. Plante Moran appreciates the opportunity to be of assistance to Grosse Pointe Public School System. Please contact Matthew Lindner at 248.223.3666 or Matthew.Lindner@plantemoran.com, or Amy Sasina at 248.223.3681 or Amy.Sasina@plantemoran.com if you have any questions.

Sincerely,

PLANTE & MORAN, PLLC



Judy Wright, Partner

cc: Matt Lindner, Amy Sasina

Attachments: GPPSS Large Area AV Analysis

GPPSS 2023 Large Area AV RFP Analysis

	Sound Planning Communications	Complete Interactive Technologies	Advanced Lighting and Sound	ESHA AV
General Information				
Supporting Office	Redford, MI	Clinton Township, MI	Troy, MI	Brunswick, NJ
Number of years in business	26 years	34 years	40 years	24 years
All forms included	Yes	Yes	Yes	Yes
Proposed Price Information				
North HS	\$77,367.00	\$68,377.45	\$101,250.00	\$105,819.65
South HS	\$88,314.00	\$69,537.95	\$106,713.00	\$106,956.61
Pierce MS	\$26,875.00	\$32,643.00	\$26,884.00	\$64,354.88
Parcells MS	\$43,351.00	\$68,293.00	\$42,345.00	\$94,350.99
Brownell MS	\$32,677.00	\$37,011.00	\$34,592.00	\$71,684.55
Base Bid Total (including performance bond)	\$268,584.00	\$275,862.40	\$311,784.00	\$443,166.68
Recommended Add Alternates				
A/A 4: Ergotron Presentation Cart - 24-189-055	\$1,243.00	\$1,342.50	\$1,232.00	\$1,297.80
A/A 5: North HS Equipment Cart	\$379.00	Did Not Bid	\$380.00	Did Not Bid
A/A 6: Brownell - Replace existing Kramer VP-728	\$7,526.00	Did Not Bid	\$2,679.00	Did Not Bid
Recommended Add Alternate Total	\$9,148.00	\$1,342.50	\$4,291.00	\$1,297.80
Alternate Performance Bond Cost @2%	\$182.96	Not indicated	Not indicated	Not indicated
Total with Add Alternates	\$277,914.96	\$277,204.90	\$316,075.00	\$444,464.48
Recommended Board Award				
Award Recommendation	\$277,914.96			