

**GROSSE POINTE PUBLIC SCHOOL SYSTEM
TECHNOLOGY DEPARTMENT**

AGENDA TITLE: Contract Amendment for Classroom AV

BACKGROUND INFORMATION:

GPPSS continues to work with Plante Moran to update the Classroom Audio/Visual Technology in its buildings.

In 2020, the project team publicly issued an RFP for Classroom AV primarily for five (5) district buildings (Defer ES, Ferry ES, Monteith ES, Parcels MS and GP South HS). The RFP also included an option to extend the contract for the remainder of the district, so that a consistent solution may be provided district-wide.

The project scope is similar to the 2020 scope:

- Removing and recycling/disposing of existing classroom AV equipment and cabling
- Implementing new classroom AV equipment (Smartboards, Audio, Document Cameras) in each classroom
- Integration services

Based on the work done by VSC in 2020, the District is recommending an amendment to the contract of VSC, Inc. to continue the work in the 2021 Bond Construction Buildings (Grosse Pointe North High School, Brownell Middle School, Maire Elementary School, and Richard Elementary School).

The total budgeted amount of this project is \$1,240,205 (10% contingency included), which would come out of Bond funds. We are also asking an additional purchase of temporary carts for flat panels in classrooms at North, Brownell, and Maire), which would come from the general fund for \$111,300. The reason for the purchase of the carts is to ensure that flat panels will be readily accessible in classrooms upon student return in the Fall. VSC has agreed to buy back the carts at a discounted rate.

Request: Board approval of an amendment to the Classroom AV contract for VSC for a total of \$1,240,205 (10% contingency included) through Bond funds and \$111,300 for a temporary cart solution through general funds.

By: Chris Stanley, Director of Instructional Technology



March 3, 2021

Mr. Chris Stanley, Director of Instructional Technology
Grosse Pointe Public School System
389 St. Clair Avenue
Grosse Pointe, MI 48230

via email: stanlec@gpschools.org

RE: 2018 Grosse Pointe Public School System Bond Program
Audio Visual Systems Project Recommendation

Dear Chris,

This letter transmits an update from Plante Moran (PM) as it relates to the assignment to assist and advise the Grosse Pointe Public School System (GPPSS) in the procurement and implementation of classroom audio visual systems for the 2021 construction projects (Projects). This update represents the mutual efforts of PM and GPPSS administration (the Project Team) to follow a predefined framework to identify, evaluate and recommend a solution for such projects.

Last year the Project Team publicly issued an RFP for audio visual systems for five district buildings in scope for 2020 (South HS, Parcels MS, Defer ES, Ferry ES & Monteith ES). The RFP also included an option to extend the contract for the remainder of the district so that a consistent solution may be provided districtwide. The project was awarded to VSC, Inc. (VSC).

2021 Construction Building Scope

The scope of work for 2021 includes four district buildings: North HS, Brownell MS, Maire ES, and Richard ES. The Project Team requested VSC provide an updated quote for these additional buildings with the requirement that unit pricing could not exceed that provided as part of their response to the original RFP. The quote from VSC was received on March 1, 2021 and the pricing was lower than the unit costs as provided in their proposal. It should be noted that the District opted to implement height adjustable mounts that were not part of the original RFP, but are being purchased via VSC's REMC catalog discount.

The project scope is the same as the 2020 RFP scope and consists of the following at each of the four buildings unless otherwise noted:

- Removing and recycling/disposing of existing classroom AV equipment and cabling at North, Richard, Brownell and Maire
- Implementing new classroom AV equipment in each classroom
- Integration services

2020 Construction Building Scope

Height adjustable mount upgrades were not performed at Parcels Middle School in 2020. The district has decided to replace the existing fixed wall mounts with these height adjustable mounts to maintain uniformity with the other 2020 buildings.

Start of School Readiness

VSC has provided an option to provide carts for the 2021 buildings as a temporary solution to provide functionality on the first day of school. As the installation of AV in classrooms is completed during the school year, these carts would be moved to a consolidated District storage location. VSC would then buy back carts at a reduced rate as they are sold. The upfront cost of this solution is \$111,300 and would be taken out of the District's general fund. Once all carts have been bought back, the total cost to the district would be \$63,600.

RECOMMENDATION

Based on review of the vendor performance for the 2020 scope, the District is recommending the amount of **\$1,128,205.00** be awarded to VSC, Inc. for the Classroom Audio Visual system corresponding to buildings in scope for 2021, as well as the upgrades for Parcels Middle School. Plante Moran supports this recommendation. The cost of this work will be detailed in the corresponding contract amendment, pending final review and approval of terms by the District's legal counsel. The Project Team is recommending a Total Classroom Audio Visual System Budget of **\$1,240,205.00** (including 10% contingency) be established for this project. Additionally, the District is recommending that the Board approve the **general fund cost of \$111,300** for the optional carts (note – this amount is not included in the Total Budget above).

Plante Moran appreciates the opportunity to be of assistance to Grosse Pointe Public School System. Please contact Alex Dietrich at 248.223.3956 or alex.dietrich@plantemoran.com, or Amy Sasina at 248.223.3681 if you have any questions.

Sincerely,

PLANTE & MORAN, PLLC



Judy Wright, Partner

cc: Alex Dietrich, Amy Sasina, Matt Lindner

Attachments: GPPSS Audio Visual Systems Quote Analysis and Budget Summary, Draft GPPSS AV Cabling Contract Amendment 2



Plante & Moran, PLLC
 27400 Northwestern Highway
 P.O. Box 307
 Southfield, MI 48037-0307
 Tel: 248.352.2500
 Fax: 248.352.0018
 plantemoran.com

**Grosse Pointe Public School System
 Audio Visual Systems Quote Analysis and Budget Summary**

BUSINESS NAME	Budgeted Amount	Variance	VSC
General Information			
Supporting office			Novi, MI
Years in business			37 years
Services provided			Classroom A/V, PA, Clocks
Total workforce			19
Proposed Fee Information			
Base Bid			
2021 Buildings			
North HS	\$ 564,300	\$ 33,470.00	\$ 530,830.00
Brownell MS	\$ 271,700	\$ 21,274.00	\$ 250,426.00
Richard ES	\$ 159,250	\$ 5,879.00	\$ 153,371.00
Maire ES	\$ 165,375	\$ 15,797.00	\$ 149,578.00
		\$ -	
2020 Buildings - Height Adjustable Mounts			
Parcells MS		\$ (44,000.00)	\$ 44,000.00
		\$ -	
AV Systems Total	\$ 1,160,625.00	\$ 32,420.00	\$ 1,128,205.00
Board Award			
AV Systems Total	\$ 1,160,625.00	\$ 32,420	\$ 1,128,205.00
10% Contingency	\$ 116,062.50	\$ 4,063	\$ 112,000.00
TOTAL	\$ 1,276,688	\$ 36,483	\$ 1,240,205.00
General Fund Expense - Temporary Carts			\$ 111,300.00