

**GROSSE POINTE PUBLIC SCHOOL SYSTEM  
TECHNOLOGY DEPARTMENT**

**AGENDA TITLE:** VSS and DAC Project for Bond 2021 Buildings

**BACKGROUND INFORMATION:**

As part of the Technology portion of the November 2018 Bond Referendum, Grosse Pointe Schools has worked with Plante Moran to design and implement upgrades to the District's Video Surveillance and Door Access Control System.

The project team publicly issued an RFP for video surveillance and door access control for three District buildings (Brownell Middle School, Maire Elementary School, and Richard Elementary School). The projects consists of the following:

- Removing and recycling existing video surveillance and door access control equipment and cabling
- Removal and reinstallation of video cameras at North HS and South HS
- Installing new video surveillance cameras
- Implementing new video management system
- Additional door access control system components for North HS
- Installation of event readers District-wide
- Integration services

After reviewing the three bid responses that were received, the District is recommending awarding the project to Moss Audio Corporation in the amount of \$282,088.52 (including 10% contingency).

**Request: Board Approval of Video Surveillance and Door Access Control Systems totaling \$282,088.52 on March 08, 2021.**

By: Chris Stanley, Director of Instructional Technology

Date: 02/22/2021

February 16, 2021

Mr. Chris Stanley  
Director of Instructional Technology  
Grosse Pointe Public School System  
389 St. Clair Avenue  
Grosse Pointe, MI 48230

Subject: 2018 Grosse Pointe Public School System Bond Program  
Video Surveillance and Door Access Control 2021 Projects Recommendation

Dear Chris,

This letter transmits an update from Plante Moran (PM) as it relates to the assignment to assist and advise the Grosse Pointe Public School System (GPPSS) in the procurement and implementation of a video surveillance and door access control solution for a subset of the 2021 construction projects (projects). This update represents the mutual efforts of PM and GPPSS administration (the project team) to present a framework in order to identify, evaluate, and recommend a solution for such projects.

The project team publicly issued an RFP for video surveillance and door access control for three District buildings (Brownell MS, Marie ES, and Richard ES) undergoing construction this year. The scope included removing and reinstalling cameras at North HS and South HS since the new installation occurred last year, and additional card readers for North HS. This RFP also included an option to extend the contract for the remainder of the District, so that a consistent solution could be provided District-wide.

The projects consist of:

- Removing and recycling existing video surveillance and door access control equipment and cabling
- Removal and reinstallation of video cameras at North HS and South HS
- Installing new video surveillance cameras
- Integration to the existing video management system
- Implementing door access control system components
- Additional door access control system components for North HS
- Installation of event readers District-wide
- Integration services

Three bids were received by GPPSS as of January 19, 2021, which were opened and read aloud publicly via video conference. The two lowest cost proposals were identified for further analysis and review, including that of the incumbent vendor. Clarification questions were issued to the two finalists, and bid totals were normalized accordingly.

#### **RECOMMENDATION**

Based on review of the responses, discussions, reference checks, interviews and clarifications with the finalist vendors, the District is recommending the project in the amount of **\$256,444.11** be awarded to Moss Audio Corporation (Moss) for the video surveillance and door access control solution, contingent upon successful contract negotiations. Plante

Moran supports this recommendation. Moss' proposed solution represents the lowest qualified bid and is the incumbent vendor. The cost of this work will be detailed in the corresponding contract, pending final review and approval of terms by the District's legal counsel.

The project team is recommending a total video surveillance and door access control budget of **\$282,088.52** (including 10% contingency) be established for this project. A 10% contingency is recommended to address unforeseen circumstances surrounding replacement of the door access control components district-wide, including the possibility of new card readers, and any areas of additional video surveillance coverage need that may arise throughout the course of the implementation.

Plante Moran appreciates the opportunity to be of assistance to Grosse Pointe Public School System. Please contact Jacinto Cordero at 248.223.3358 or Jacinto.Cordero@plantemoran.com, or me at 248.223.3304, judy.wright@plantemoran.com if you have any questions.

Sincerely,

**PLANTE & MORAN, PLLC**



Judy Wright, Partner

cc: Jacinto Cordero, Amy Sasina, Matthew Lindner, Robert Stempien

Attachments: GPPSS Video Surveillance and Door Access Control RFP Analysis and budget Summary, Draft Video Surveillance and Door Access Control Contract

**Grosse Pointe Public School System  
 Video Surveillance and Door Access Control 2021 RFP Analysis and Budget Summary**

BUSINESS NAME	Budgeted Amount	Variance	Moss	Presidio	AmComm
<b>General Information</b>					
Supporting Office			Grand Rapids, MI	Wixom, MI	Brighton, MI
Address			561 Century Ave SW, Grand Rapids MI 49503	48325 Alpha Drive, Suite 150, Wixom MI 48393	12482 Emerson Dr, Brighton, MI 48116
Solution type			Axis Genetec	Axis Genetec	Axis Genetec
<b>Proposed Fee Information</b>					
<b>Video Surveillance and access control</b>					
Video surveillance system			\$139,331.82	\$211,006.49	Dissagregated pricing per component not provided
Video management system			\$16,646.40	\$61,663.68	
Door access control			\$56,784.42	\$62,604.32	
<b>Total Base Bid</b>			<b>\$212,762.64</b>	<b>\$335,274.49</b>	<b>\$416,200.00</b>
<b>Normalizations</b>					
VSS Extended warranty year 4			Included	\$5,228.00	\$16,050.00
VSS Extended warranty year 5			Included	\$7,238.00	\$32,100.00
DAC Extended warranty year 4			Included	\$7,500.00	\$9,288.00
DAC Extended warranty year 5			Included	\$10,500.00	\$9,840.00
VMS Extended warranty year 5			Included	Included	Included
Additional server if required*			Not required	Included	"TBD need more server specs"
Add intercom/master station (B18) at Brownell			\$2,282.63	\$2,395.00	not a finalist
Deduct intercom door station (Door H) at Maire			(\$1,286.99)	(\$1,327.00)	not a finalist
Deduct excess card reader at Brownell			(\$945.50)	n/a	not a finalist
<b>Normalized Bid Total</b>			<b>\$212,812.78</b>	<b>\$366,808.49</b>	<b>not a finalist</b>
<b>Additional scope</b>					
Ten (10) Genetec licenses for legacy cameras on athletic field at North			\$1,656.00	not awarded	not a finalist
Two cameras for South's bleachers (not including wireless connectivity)			\$3,856.38	not awarded	not a finalist
Remove security relays in 55 doors			\$13,750.00	not awarded	not a finalist
Additional door access control components for North HS			\$22,535.75	not awarded	not a finalist
<b>Total with additional scope</b>			<b>\$254,610.91</b>	not awarded	not a finalist
<b>Performance Bond</b>					
Performance Bond			\$1,833.20	not awarded	not a finalist
<b>Total award</b>			<b>\$256,444.11</b>	not awarded	not a finalist
<b>Board Award</b>					
VSS & DAC Total	\$390,000.00		\$256,444.11		
Contingency (10%)	\$39,000.00		\$25,644.41		
<b>TOTAL</b>	<b>\$429,000.00</b>	<b>\$146,911.48</b>	<b>\$282,088.52</b>		
<b>Documents</b>					
Iran Economic Sanctions Act			X	X	X
School Safety Affidavit			X	X	X
Non-Familial Relationship Affidavit			X	X	X