



# Pay Table

11/16/2015

2015-16 (current)					
Wage Schedule	Step 1	Step 2	Step 3	Step 4	Step 5
Head Teacher	NA	NA	NA	NA	\$ 15.00
Lead Teacher	NA	NA	NA	NA	\$ 11.25
Assistant	NA	NA	NA	NA	\$ 8.50

2016-17					
1.5% On Schedule Increase and Establishment of Steps					
Wage Schedule	Step 1	Step 2	Step 3	Step 4	Step 5
Head Teacher	\$ 13.48	\$ 13.90	\$ 14.33	\$ 14.77	\$ 15.23
Lead Teacher	\$ 10.11	\$ 10.42	\$ 10.74	\$ 11.08	\$ 11.42
Assistant	NA	NA	NA	NA	\$ 8.90

2017-18					
1.5% On Schedule Increase					
Wage Schedule	Step 1	Step 2	Step 3	Step 4	Step 5
Head Teacher	\$ 13.68	\$ 14.10	\$ 14.54	\$ 14.99	\$ 15.45
Lead Teacher	\$ 10.26	\$ 10.58	\$ 10.91	\$ 11.24	\$ 11.59
Assistant	NA	NA	NA	NA	\$ 8.90

2018-19					
1.5% On Schedule Increase					
Wage Schedule	Step 1	Step 2	Step 3	Step 4	Step 5
Head Teacher	\$ 13.89	\$ 14.32	\$ 14.76	\$ 15.21	\$ 15.69
Lead Teacher	\$ 10.41	\$ 10.74	\$ 11.07	\$ 11.41	\$ 11.76
Assistant	NA	NA	NA	NA	\$ 9.25

Assistants will continue to be provided by Edustaff and will be paid minimum wage.

## Fee Structure

11/16/2015

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2015-16 (current) All Fees are per Month			
Program	3 Day a Week Fee	5 day a Week Fee	Per Day Fee (assuming 5 days)
Infant/Toddler	\$ 600.00	\$ 975.00	\$ 44.32
Preschool and PreK	\$ 570.00	\$ 950.00	\$ 43.18

2016-17 7.5% Fee Increase for Infant, 5% Fee Increase for Other Programs, Establishment of 1/2 Day Program			
Program	3 Day a Week Fee	5 day a Week Fee	Per Day Fee (assuming 5 days)
Infant	\$ 645	\$ 1,048	\$ 47.64
Toddler	\$ 630	\$ 1,024	\$ 46.53
Preschool and PreK	\$ 599	\$ 998	\$ 45.34

1/2 Day Program Fees - Fee Paid Per Semester		
3/4 Year Old 1/2 Day Program 2 days Per Week	\$ 700.00	
4/5 Year Old 1/2 Day Program 3 days Per Week	\$ 1,050.00	

2017-18 7.5% Fee Increase for Infant & 5% Fee Increase for Other All Day Programs			
Program	3 Day a Week Fee	5 day a Week Fee	Per Day Fee (assuming 5 days)

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Infant	\$ 693	\$ 1,127	\$ 51.22
Toddler	\$ 662	\$ 1,075	\$ 48.86
Preschool and PreK	\$ 628	\$ 1,047	\$ 47.61

1/2 Day Program Fees - Fee Paid Per Semester		
3/4 Year Old 1/2 Day Program 2 days Per Week	\$ 700.00	
4/5 Year Old 1/2 Day Program 3 days Per Week	\$ 1,050.00	

2018-19 7.5% Fee Increase for Infant & 5% Fee Increase for Other All Day Programs			
Program	3 Day a Week Fee	5 day a Week Fee	Per Day Fee (assuming 5 days)
Infant	\$ 745	\$ 1,211	\$ 55.06
Toddler	\$ 695	\$ 1,129	\$ 51.30
Preschool and PreK	\$ 660	\$ 1,100	\$ 49.99

1/2 Day Program Fees - Fee Paid Per Semester		
3/4 Year Old 1/2 Day Program 2 days Per Week	\$ 700.00	
4/5 Year Old 1/2 Day Program 3 days Per Week	\$ 1,050.00	

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GPPSS Salary Cost Worksheet - AM Only

11/16/2015

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost
Head Teacher	\$ 15.00	0	50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Lead Teacher	\$ 11.25	0	50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total</b>				\$ -	\$ -	\$ -	0		\$ -

  

Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks
Total Number of Students	0	\$ -	\$ -	\$ -	0

  

Total Revenue	\$ -
Total Cost	\$ -
Net	\$ -

  

Annual Fixed Cost Per room	NA
2016-17 One Time Start Up Cost Per Room	NA
Total Cost	\$ -

2016-17 School Year

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost
Head Teacher	\$ 15.23	20	37	\$ 11,266.50	\$ 2,897.74	\$ 861.89	\$ 15,026.13	\$ 4,675.00	\$ 19,701.13
Lead Teacher	\$ 11.42	20	37	\$ 8,449.88	\$ 2,173.31	\$ 646.42	\$ 11,269.60	\$ 4,675.00	\$ 15,944.60
<b>Total</b>				\$ 19,716.38	\$ 5,071.05	\$ 1,508.30	26295.72934		\$ 26,295.73

  

Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks
Total Number of Students	14	\$ 3,500.00	\$ 49,000.00	NA	NA

  

Total Revenue	\$ 49,000.00
Total Cost	\$ 45,890.82
Net	\$ 3,109.18

  

Annual Fixed Cost Per room	\$ 6,050.00
2016-17 One Time Start Up Cost Per Room	\$ 10,000.00
Overhead Costs	\$ 3,545.09
Total Cost	\$ 45,890.82

AM ONLY

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2017-18 School Year										
Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost	
Head Teacher	\$ 15.45	20	37	\$ 11,435.50	\$ 2,941.21	\$ 874.82	\$ 15,251.52	\$ 4,675.00	\$ 19,926.52	
Lead Teacher	\$ 11.59	20	37	\$ 8,576.62	\$ 2,205.91	\$ 656.11	\$ 11,438.64	\$ 4,675.00	\$ 16,113.64	
<b>Total</b>				<b>\$ 20,012.12</b>	<b>\$ 5,147.12</b>	<b>\$ 1,530.93</b>	<b>26690.16528</b>		<b>\$ 26,690.17</b>	
										Annual Fixed Cost Per room
										\$ 6,050.00
										2016-17 One Time Start Up Cost Per Room
										Overhead Costs
										\$ 3,588.32
										<b>Total Cost</b>
										<b>\$ 36,328.49</b>
Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks					
Total Number of Students	14	\$ 3,500.00	\$ 49,000.00	NA	NA					
<b>Total Revenue</b>			<b>\$ 49,000.00</b>							
<b>Total Cost</b>			<b>\$ 36,328.49</b>							
<b>Net</b>			<b>\$ 12,671.51</b>							

2018-19 School Year										
Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost	
Head Teacher	\$ 15.69	20	37	\$ 11,607.03	\$ 2,985.33	\$ 887.94	\$ 15,480.30	\$ 4,675.00	\$ 20,155.30	
Lead Teacher	\$ 11.76	20	37	\$ 8,705.27	\$ 2,239.00	\$ 665.95	\$ 11,610.22	\$ 4,675.00	\$ 16,285.22	
<b>Total</b>				<b>\$ 20,312.30</b>	<b>\$ 5,224.32</b>	<b>\$ 1,553.89</b>	<b>27090.51776</b>		<b>\$ 27,090.52</b>	
										Annual Fixed Cost Per room
										\$ 6,050.00
										2016-17 One Time Start Up Cost Per Room
										Overhead Costs
										\$ 3,632.20
										<b>Total Cost</b>
										<b>\$ 36,772.72</b>
Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks					
Total Number of Students	14	\$ 3,500.00	\$ 49,000.00	NA	NA					
<b>Total Revenue</b>			<b>\$ 49,000.00</b>							
<b>Total Cost</b>			<b>\$ 36,772.72</b>							
<b>Net</b>			<b>\$ 12,227.28</b>							

### GPPSS Salary Cost Worksheet - Infant

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11/16/2015

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost	
Head Teacher	\$ 15.00	40	50	\$ 30,000.00	\$ 7,716.00	\$ 2,295.00	\$ 40,011.00	\$ 4,675.00	\$ 44,686.00	
Lead Teacher	\$ 11.25	40	50	\$ 22,500.00	\$ 5,787.00	\$ 1,721.25	\$ 30,008.25	\$ 4,675.00	\$ 34,683.25	
Assistant	\$ 8.50	40	50	\$ 17,000.00	NA	\$ 2,550.00	\$ 19,550.00	NA	\$ 19,550.00	
<b>Total</b>				<b>\$ 69,500.00</b>	<b>\$ 17,875.40</b>	<b>\$ 5,316.75</b>	<b>92692.15</b>		<b>\$ 92,692.15</b>	
									Annual Fixed Cost Per room	\$ 12,100.00
									Overhead Costs	\$ 11,485.22
									<b>Total Cost</b>	<b>\$ 116,277.37</b>
<b>Total Number of Students</b>		8	\$ 11,079.55	\$ 88,636.36	\$ 44.32	50				
<b>Total Revenue</b>			\$ 88,636.36							
<b>Total Cost</b>			\$ 116,277.37							
<b>Net</b>			\$ (27,641.01)							

2016-17 School Year

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost	
Head Teacher	\$ 15.23	40	50	\$ 30,450.00	\$ 7,831.74	\$ 2,329.43	\$ 40,611.17	\$ 4,675.00	\$ 45,286.17	
Lead Teacher	\$ 11.42	40	50	\$ 22,837.50	\$ 5,873.81	\$ 1,747.07	\$ 30,458.37	\$ 4,675.00	\$ 35,133.37	
Assistant	\$ 8.90	40	50	\$ 17,800.00	NA	\$ 2,670.00	\$ 20,470.00	NA	\$ 20,470.00	
<b>Total</b>				<b>\$ 71,087.50</b>	<b>\$ 18,283.71</b>	<b>\$ 5,438.19</b>	<b>94809.39875</b>		<b>\$ 94,809.40</b>	
									Annual Fixed Cost Per room	\$ 12,100.00
									2016-17 One Time Start Up Cost Per Room	
									Overhead Costs	\$ 11,717.27
									<b>Total Cost</b>	<b>\$ 118,626.67</b>
<b>Revenue</b>		<b># of kids</b>	<b>Tuition Cost</b>	<b>Total Revenue</b>	<b>Daily Per Child Rate</b>	<b>Weeks</b>				
<b>Total Number of Students</b>		8	\$ 11,910.51	\$ 95,284.09	\$ 47.64	50				
<b>Total Revenue</b>			\$ 95,284.09							
<b>Total Cost</b>			\$ 118,626.67							
<b>Net</b>			\$ (23,342.58)							

INFANT

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2017-18 School Year

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost
Head Teacher	\$ 15.45	40	50	\$ 30,906.75	\$ 7,949.22	\$ 2,364.37	\$ 41,220.33	\$ 4,675.00	\$ 45,895.33
Lead Teacher	\$ 11.59	40	50	\$ 23,180.06	\$ 5,961.91	\$ 1,773.27	\$ 30,915.25	\$ 4,675.00	\$ 35,590.25
Assistant	\$ 8.90	40	50	\$ 17,800.00	NA	\$ 2,670.00	\$ 20,470.00	NA	\$ 20,470.00
<b>Total</b>				<b>\$ 71,886.81</b>	<b>\$ 18,489.29</b>	<b>\$ 5,499.34</b>	<b>95875.44183</b>		<b>\$ 95,875.44</b>

  

Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks
Total Number of Students	8	\$ 12,803.80	\$ 102,430.40	\$ 51.22	50

  

Total Revenue	\$ 102,430.40
Total Cost	\$ 119,809.55
Net	\$ (17,379.15)

  

Annual Fixed Cost Per room	\$ 12,100.00
2016-17 One Time Start Up Cost Per Room	
Overhead Costs	\$ 11,834.11
Total Cost	\$ 119,809.55

2018-19 School Year

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost
Head Teacher	\$ 15.69	40	50	\$ 31,370.35	\$ 8,068.45	\$ 2,399.83	\$ 41,838.64	\$ 4,675.00	\$ 46,513.64
Lead Teacher	\$ 11.76	40	50	\$ 23,527.76	\$ 6,051.34	\$ 1,799.87	\$ 31,378.98	\$ 4,675.00	\$ 36,053.98
Assistant	\$ 9.25	40	50	\$ 18,500.00	NA	\$ 2,775.00	\$ 21,275.00	NA	\$ 21,275.00
<b>Total</b>				<b>\$ 73,398.11</b>	<b>\$ 18,878.00</b>	<b>\$ 5,614.96</b>	<b>97891.06556</b>		<b>\$ 97,891.07</b>

  

Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks
Total Number of Students	8	\$ 13,764.08	\$ 110,112.68	\$ 55.06	50

  

Total Revenue	\$ 110,112.68
Total Cost	\$ 122,046.09
Net	\$ (11,933.41)

  

Annual Fixed Cost Per room	\$ 12,100.00
2016-17 One Time Start Up Cost Per Room	
Overhead Costs	\$ 12,055.02
Total Cost	\$ 122,046.09

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### GPPSS Salary Cost Worksheet - 2-3 Toddler Room

11/16/2015

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost
Head Teacher	\$ 15.00	40	50	\$ 30,000.00	\$ 7,716.00	\$ 2,295.00	\$ 40,011.00	\$ 4,675.00	\$ 44,686.00
Lead Teacher	\$ 11.25	40	50	\$ 22,500.00	\$ 5,787.00	\$ 1,721.25	\$ 30,008.25	\$ 4,675.00	\$ 34,683.25
Lead Teacher	\$ 11.25	40	50	\$ 22,500.00	\$ 5,787.00	\$ 1,721.25	\$ 30,008.25	\$ 4,675.00	\$ 34,683.25
Assistant	\$ 8.50	40	50	\$ 17,000.00	NA	\$ 2,550.00	\$ 19,550.00	NA	\$ 19,550.00
<b>Total</b>				\$ 92,000.00	\$ 23,662.40	\$ 7,038.00	122700.4		\$ 122,700.40

  

Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks
Total Number of Students	12	\$ 11,079.55	\$ 132,954.55	\$ 44.32	50

  

Annual Fixed Cost Per room	\$ 12,100.00
2016-17 One Time Start Up Cost Per Room	
Overhead Costs	\$ 13,447.96
<b>Total Cost</b>	<b>\$ 148,248.36</b>

  

Total Revenue	\$ 132,954.55
Total Cost	\$ 148,248.36
Net	\$ (15,293.82)

2016-17 School Year

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost
Head Teacher	\$ 15.23	40	50	\$ 30,450.00	\$ 7,831.74	\$ 2,329.43	\$ 40,611.17	\$ 4,675.00	\$ 45,286.17
Lead Teacher	\$ 11.42	40	50	\$ 22,837.50	\$ 5,873.81	\$ 1,747.07	\$ 30,458.37	\$ 4,675.00	\$ 35,133.37
Lead Teacher	\$ 11.42	40	50	\$ 22,837.50	\$ 5,873.81	\$ 1,747.07	\$ 30,458.37	\$ 4,675.00	\$ 35,133.37
Assistant	\$ 8.90	40	50	\$ 17,800.00	NA	\$ 2,670.00	\$ 20,470.00	NA	\$ 20,470.00
<b>Total</b>				\$ 93,925.00	\$ 24,157.51	\$ 7,185.26	125267.7725		\$ 125,267.77

  

Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks
Total Number of Students	12	\$ 11,633.52	\$ 139,602.27	\$ 46.53	50

  

Annual Fixed Cost Per room	\$ 12,100.00
2016-17 One Time Start Up Cost Per Room	
Overhead Costs	\$ 15,055.51
<b>Total Cost</b>	<b>\$ 152,423.28</b>

  

Total Revenue	\$ 139,602.27
Total Cost	\$ 152,423.28
Net	\$ (12,821.01)

2-3 TODDLER

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2017-18 School Year

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost
Head Teacher	\$ 15.45	40	50	\$ 30,906.75	\$ 7,949.22	\$ 2,364.37	\$ 41,220.33	\$ 4,675.00	\$ 45,895.33
Lead Teacher	\$ 11.59	40	50	\$ 23,180.06	\$ 5,961.91	\$ 1,773.27	\$ 30,915.25	\$ 4,675.00	\$ 35,590.25
Lead Teacher	\$ 11.59	40	50	\$ 23,180.06	\$ 5,961.91	\$ 1,773.27	\$ 30,915.25	\$ 4,675.00	\$ 35,590.25
Assistant	\$ 8.90	40	50	\$ 17,800.00	NA	\$ 2,670.00	\$ 20,470.00	NA	\$ 20,470.00
<b>Total</b>				\$ 95,066.88	\$ 24,451.20	\$ 7,272.62	126790.6912		\$ 126,790.69

  

Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks
Total Number of Students	12	\$ 12,215.20	\$ 146,582.39	\$ 48.86	50

  

Total Revenue	\$ 146,582.39
Total Cost	\$ 154,113.11
Net	\$ (7,530.72)

  

Annual Fixed Cost Per room	\$ 12,100.00
2016-17 One Time Start Up Cost Per Room	
Overhead Costs	\$ 15,222.42
<b>Total Cost</b>	\$ 154,113.11

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2018-19 School Year

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost
Head Teacher	\$ 15.69	40	50	\$ 31,370.35	\$ 8,068.45	\$ 2,399.83	\$ 41,838.64	\$ 4,675.00	\$ 46,513.64
Lead Teacher	\$ 11.76	40	50	\$ 23,527.76	\$ 6,051.34	\$ 1,799.87	\$ 31,378.98	\$ 4,675.00	\$ 36,053.98
Lead Teacher	\$ 11.76	40	50	\$ 23,527.76	\$ 6,051.34	\$ 1,799.87	\$ 31,378.98	\$ 4,675.00	\$ 36,053.98
Assistant	\$ 9.25	40	50	\$ 18,500.00	NA	\$ 2,775.00	\$ 21,275.00	NA	\$ 21,275.00
<b>Total</b>				\$ 96,925.88	\$ 24,929.34	\$ 7,414.83	129270.0437		\$ 129,270.04

  

Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks
Total Number of Students	12	\$ 12,825.96	\$ 153,911.51	\$ 51.30	50

  

Total Revenue	\$ 153,911.51
Total Cost	\$ 156,864.20
Net	\$ (2,952.69)

  

Annual Fixed Cost Per room	\$ 12,100.00
2016-17 One Time Start Up Cost Per Room	
Overhead Costs	\$ 15,494.16
<b>Total Cost</b>	\$ 156,864.20



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### GPPSS Salary Cost Worksheet - Preschool and PreK

11/16/2015

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost	
Head Teacher	\$ 15.00	40	50	\$ 30,000.00	\$ 7,716.00	\$ 2,295.00	\$ 40,011.00	\$ 4,675.00	\$ 44,686.00	
Lead Teacher	\$ 11.25	40	50	\$ 22,500.00	\$ 5,787.00	\$ 1,721.25	\$ 30,008.25	\$ 4,675.00	\$ 34,683.25	
Assistant	\$ 8.50	40	50	\$ 17,000.00	NA	\$ 2,550.00	\$ 19,550.00	NA	\$ 19,550.00	
<b>Total</b>				<b>\$ 69,500.00</b>	<b>\$ 17,875.40</b>	<b>\$ 5,316.75</b>	<b>92692.15</b>		<b>\$ 92,692.15</b>	
									Annual Fixed Cost Per room	\$ 12,100.00
									Overhead Costs	\$ 11,485.22
									<b>Total Cost</b>	<b>\$ 116,277.37</b>
<b>Total Number of Students</b>		14	\$ 10,795.45	\$ 151,136.36	\$ 43.18	50				
<b>Total Revenue</b>			\$ 151,136.36							
<b>Total Cost</b>			\$ 116,277.37							
<b>Net</b>			\$ 34,858.99							

2016-17 School Year

Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost	
Head Teacher	\$ 15.23	40	50	\$ 30,450.00	\$ 7,831.74	\$ 2,329.43	\$ 40,611.17	\$ 4,675.00	\$ 45,286.17	
Lead Teacher	\$ 11.42	40	50	\$ 22,837.50	\$ 5,873.81	\$ 1,747.07	\$ 30,458.37	\$ 4,675.00	\$ 35,133.37	
Assistant	\$ 8.90	40	50	\$ 17,800.00	NA	\$ 2,670.00	\$ 20,470.00	NA	\$ 20,470.00	
<b>Total</b>				<b>\$ 71,087.50</b>	<b>\$ 18,283.71</b>	<b>\$ 5,438.19</b>	<b>94809.39875</b>		<b>\$ 94,809.40</b>	
									Annual Fixed Cost Per room	\$ 12,100.00
									2016-17 One Time Start Up Cost Per Room	\$ 10,000.00
									Overhead Costs	\$ 11,717.27
									<b>Total Cost</b>	<b>\$ 128,626.67</b>
<b>Total Number of Students</b>		14	\$ 11,335.23	\$ 158,693.18	\$ 45.34	50				
<b>Total Revenue</b>			\$ 158,693.18							
<b>Total Cost</b>			\$ 128,626.67							
<b>Net</b>			\$ 30,066.51							

PRE-SCHOOL & BREAK

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2017-18 School Year										
Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost	
Head Teacher	\$ 15.45	40	50	\$ 30,906.75	\$ 7,949.22	\$ 2,364.37	\$ 41,220.33	\$ 4,675.00	\$ 45,895.33	
Lead Teacher	\$ 11.59	40	50	\$ 23,180.06	\$ 5,961.91	\$ 1,773.27	\$ 30,915.25	\$ 4,675.00	\$ 35,590.25	
Assistant	\$ 8.90	40	50	\$ 17,800.00	NA	\$ 2,670.00	\$ 20,470.00	NA	\$ 20,470.00	
<b>Total</b>				<b>\$ 71,886.81</b>	<b>\$ 18,489.29</b>	<b>\$ 5,499.34</b>	<b>95875.44183</b>		<b>\$ 95,875.44</b>	
										Annual Fixed Cost Per room
										\$ 12,100.00
										2016-17 One Time Start Up Cost Per Room
										Overhead Costs
										\$ 11,834.11
										<b>Total Cost</b>
										<b>\$ 119,809.55</b>
Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks					
Total Number of Students	14	\$ 11,901.99	\$ 166,627.84	\$ 47.61	50					
<b>Total Revenue</b>			<b>\$ 166,627.84</b>							
<b>Total Cost</b>			<b>\$ 119,809.55</b>							
<b>Net</b>			<b>\$ 46,818.29</b>							

2018-19 School Year										
Position	Hourly Salary	Hours Per Week	Weeks Per Year	Total Salary Cost	Retirement Cost (25.72%)	FICA Cost (7.65%)/Contracting Fee	Total Loaded Salary Cost	Health Insurance Cost	Total Employee Cost	
Head Teacher	\$ 15.69	40	50	\$ 31,370.35	\$ 8,068.45	\$ 2,399.83	\$ 41,838.64	\$ 4,675.00	\$ 46,513.64	
Lead Teacher	\$ 11.76	40	50	\$ 23,527.76	\$ 6,051.34	\$ 1,799.87	\$ 31,378.98	\$ 4,675.00	\$ 36,053.98	
Assistant	\$ 9.25	40	50	\$ 18,500.00	NA	\$ 2,775.00	\$ 21,275.00	NA	\$ 21,275.00	
<b>Total</b>				<b>\$ 73,398.11</b>	<b>\$ 18,878.00</b>	<b>\$ 5,614.96</b>	<b>97891.06556</b>		<b>\$ 97,891.07</b>	
										Annual Fixed Cost Per room
										\$ 12,100.00
										2016-17 One Time Start Up Cost Per Room
										Overhead Costs
										\$ 12,055.02
										<b>Total Cost</b>
										<b>\$ 122,046.09</b>
Revenue	# of kids	Tuition Cost	Total Revenue	Daily Per Child Rate	Weeks					
Total Number of Students	14	\$ 12,497.09	\$ 174,959.23	\$ 49.99	50					
<b>Total Revenue</b>			<b>\$ 174,959.23</b>							
<b>Total Cost</b>			<b>\$ 122,046.09</b>							
<b>Net</b>			<b>\$ 52,913.15</b>							

### Competitor Cost Summary

<b>(5) FULL DAY PRICES</b>				
<b>SCHOOL</b>	<b>AGE GROUP</b>	<b>PRICE PER WEEK</b>	<b>Length of Day</b>	<b>Average Cost Per Day</b>
Assumption Nursery School	3-4 years	\$143 per week (up to 7 hours/day; 8:30 am-3:30 pm)	School Day	\$ 29
Assumption Nursery School	3-4 years	\$193 per week (6:30 am-6:00 pm <i>Extended Day</i> )	Full Day	\$ 39
Birmingham Public Schools	Infant/Toddler	\$370 per week (up to 8.5 hours/day)	Full Day	\$ 74
Birmingham Public Schools	Infant/Toddler	\$415 per week (10 hours <i>Extended Day</i> )	Full Day	\$ 83
Birmingham Public Schools	3-4 years	\$325 per week (up to 8.5 hours/day)	Full Day	\$ 65
Bloomfield Hills Public Schools	Infant/Toddler	\$290 per week (up to 9.5 hours/day)	Full Day	\$ 58
Child Time Grosse Pointe	3-5 years	\$202 per week (6:30 am-6:30 pm)	Full Day	\$ 40
Detroit Waldorf School ECC	3-5 years	\$286 per week (8:30 am-3:00 pm)	School Day	\$ 57
Grosse Pointe Academy	2.5-5 years	\$370 per week (8:10 am-3:00 pm)	School Day	\$ 74
Grosse Pointe Public School System	6 weeks - 12 Months	\$221 per week	Full Day	\$ 44
Grosse Pointe Public School System	1 year - 2.5 years	\$221 per week	Full Day	\$ 44
Grosse Pointe Public School System	3 - 5 years	\$216 per week	Full Day	\$ 43
Lanse Creuse Public Schools	3-5 years	\$163 per week	School Day	\$ 33
Northville Public Schools	4-5 years	\$200 per week	Full Day	\$ 40
Plymouth-Canton Public Schools	3-4 years	\$225 per week	Full Day	\$ 45
Rochester Hills Public Schools	3-4 years	\$220 per week	Full Day	\$ 44
St. Isaacs Jogues Catholic School	3-4 years	\$124 per week	School Day	

<b>(3) FULL DAY PRICES</b>				
<b>SCHOOL</b>	<b>AGE GROUP</b>	<b>PRICE PER WEEK</b>	<b>Length of Day</b>	<b>Average Cost Per Day</b>
Assumption Nursery School	3-4 years	\$110 per week (up to 7 hours/day; 8:30 am-3:30 pm)	School Day	\$ 47
Assumption Nursery School	3-4 years	\$141 per week (6:30 am-6:00 pm <i>Extended Day</i> )	Full Day	\$ 47
Assumption Nursery School	Young 5s	\$110 per week (up to 7 hours/day)	School Day	\$ 36
Assumption Nursery School	Young 5s	\$141 per week (6:30 am-6:00 pm <i>Extended Day</i> )	School Day	\$ 47
Detroit Waldorf School	3-5 years	\$233 per week (8:30 am-3:00 pm)	School Day	\$ 77
Grosse Pointe Public School System	Infant/Toddler	\$136 per week	Full Day	\$ 45
Grosse Pointe Public School System	3-4 years	\$129 per week	Full Day	\$ 43
Northville Public Schools	4-5 years	\$129 per week	Full Day	\$ 43
St Joan	4 year	\$3000 per year		

<b>(2) HALF DAY PRICES</b>		
<b>SCHOOL</b>	<b>AGE GROUP</b>	<b>DAYS PER WEEK/PRICE</b>
Lanse Creuse Public Schools	3-4 years	2 days/\$1,027 per year + \$50 registration fee (3 hours a day)
Livonia Public Schools	3 years	2 days/\$137.50 per month (2.75 hours a day)
Livonia Public Schools	4 years	2 day/\$150.00 per month (2.75 hours a day)
Northville Public Schools	4-5 years	2 days/\$1402.35 per year
Neighborhood Club	3 year	2 days/\$750 per semester
South Lake Preschool	3-4 years	2 days/163.89 per month
<b>(3) HALF DAY PRICES</b>		
<b>SCHOOL</b>	<b>AGE GROUP</b>	<b>DAYS PER WEEK/PRICE</b>
Assumption Nursery School	3-4 years	3 days/\$66 per week (3 hours a day)
Birmingham Public Schools	3-4 years	3 days/\$1,7000 per year
Grosse Pointe Academy	2.5-4 years	3 days/\$7,200 per year
Lanse Creuse Public Schools	3-4 years	3 days/\$1,468 per year + \$50 registration fee (3 hours a day)
Livonia Public Schools	3 years	3 days/\$179.00 per month (2.75 hours a day)
Livonia Public Schools	4 years	3 days/\$215.00 per month (2.75 hours a day)
Northville Public Schools	4-5 years	3 days/\$2,073.75 per year
Plymouth-Canton Public Schools	3-4 years	3 days/\$2,171.50 per year (3 hours a day)
Rochester Hills Public Schools	3-4 years	3 days/\$1,908 per year (3 hours a day)
Neighborhood Club	3-4 years	3 days/1,100 per semester
Neighborhood Club	4-5 years	3 days/\$2150 per semester
South Lake Preschool	3-4 years	3 days/163.89 per month

<b>(5) HALF DAY PRICES</b>		
<b>SCHOOL</b>	<b>AGE GROUP</b>	<b>DAYS PER WEEK/PRICE</b>
Assumption Nursery School	3-4 years	5 days/\$100 per week (3 hours a day)
Grosse Pointe Academy	2.5-4 years	5 days/\$8,680 per year
Lanse Creuse Public Schools	4 years	5 days/\$2,085 per year + \$50 registration fee (3 hours a day)
Plymouth-Canton Public Schools	3-4 years	5 days/\$2,881.00 per year (3 hours a day)
Neighborhood Club	4-5 years	5 days/\$1850 per semester
South Lake Preschool	3-4 years	5 days/266.67 per month
St Joan	3 year	3 days/1590 per year
St Joan	4 year	3 days/1940 per year