Assistants will continue to be provided by Edustaff and will be paid minimum wage.

### Head Teacher ead Teacher 13.89 10.41 1.5% On Schedule Increase \$ 14.32 Step 2 2018-19 10.74 Step 3 \$ 14.76 11.07 15.21 11.41 15.69

11.76

Assistant	Lead Teacher	Head Teacher	Wage Schedule		
NA	\$ 10.26	\$ 13.68	Step 1	1.5%	
NA A	\$	\$	Step 2	3	
	10.58 \$	14.10 \$	p 2	1.5% On Schedule Increase	2017-18
3	\$	\$	Step 3	e n	۳
	10.91	14.54	р3	crease	
N			Step 4		
	11.24	\$ 14.99	p 4		
\$	\$	Ś	Step 5		
8.90	11.59	15.45	p 5		

\$ 8.50	NA	NA	NA	NA	Assistant
\$ 11.25	NA	NA	NA	NA	Lead Teacher
\$ 15.00	NA	NA	NA	NA	Head Teacher
Step 5	Step 4 S	Step 3	Step 2	Step 1	Wage Schedule
		rrent)	2015-16 (current)	2	

				•
7.5% Fee Increase for Infar	7.5% Fee Increase for Infant, 5% Fee Increase for Other Programs, Establishment of 1/2 Day Program	er Programs, Establ	ishment of 1/2 Day	7.5% Fee Increase
			Per Day Fee	
Program	3 Day a Week Fee	5 day a Week Fee (assuming 5 days)	(assuming 5 days)	Drogram
Infant	\$ 645	\$ 1,048	\$ 47.64	infant
Toddler	\$ 630	\$ 1,024	\$ 46.53	Toddlor
Preschool and PreK	\$ 599	\$	\$ 45.34	Journal
				Prescribor and Prek
1/2	1/2 Day Program Fees - Fee Paid Per Semester	id Per Semester 1		1/2
3/4 Year Old 1/2 Day				3/4 Vear Old 1/2 Day
Program 2 days Per Week	\$ 700.00			Program 2 days Per Week
10 10 10 10 10 10 10 10 10 10 10 10 10 1	,			1 108 mil e and 2 i ci sacci
Program 3 days Per Week	\$ 1,050.00			4/5 Year Old 1/2 Day Program 3 days Per Week
	2017-18			
7.5% Fee Increase	7.5% Fee Increase for Infant & 5% Fee Increase for Other All Day Programs	se for Other All Day	Programs	
			Per Day Fee	
Program	3 Day a Week Fee	5 day a Week Fee	5 day a Week Fee (assuming 5 days)	

1/2 Day Program Fees - Fee Paid Per Semester

660

1,100 1,129

Progr				
4/5 Y	\$ 43.18	\$ 950.00 \$	\$ 570.00 \$	Preschool and PreK
	\$ 44.32	\$ 975.00 \$	\$ 600.00	Infant/Toddler
Progr	(assuming 5 days)	5 day a Week Fee (assuming 5 days)	3 Day a Week Fee	Program
3/4 Y	Per Day Fee			
		nth	All Fees are per Month	
		_	2015-16 (current)	
Presc			CT02/01/11	

Fee Structure

Infant	\$ 693	\$ 1,127	\$ 51.22
Toddler	\$ 662	\$	\$
Preschool and PreK	\$ 628 \$		\$ 47.61
1/2	1/2 Day Program Fees - Fee Paid Per Semester	id Per Semester	
3/4 Year Old 1/2 Day			• .
Program 2 days Per Week	\$ 700.00		
4/5 Year Old 1/2 Day			
Program 3 days Per Week	\$ 1,050.00		

	\$ 693	\$ 1,127	\$ 51.22
er	\$ 662	\$ 1,075	\$
hool and PreK	\$ 628 \$	\$ 1,047 \$	\$ 47.61
1/2	1/2 Day Program Fees - Fee Paid Per Semester	d Per Semester	
ear Old 1/2 Day			
am 2 days Per Week	\$ 700.00		
ear Old 1/2 Day			
am 3 days Per Week	\$ 1,050.00		

11/18

11/18/2015 P:

7.5% Fee Increase for Infant & 5% Fee Increase for Other All Day Programs

3 Day a Week Fee

5 day a Week Fee (assuming 5 days)

Per Day Fee

1042

	Т		_			1 -					-	7	т				1	_	_		-		_		_		_	_	_	_			
			10		Total Number of Students			Revenue			Total	Lead Teacher	Head Teacher	Position						п		Total Number of Students		Revenue			Total	Lead Teacher	Head Teacher		Position		
Net	יסומו כטטנ	Total Cost	Total Revenue	-	14			# of kids				\$ 11.42	\$ 15.23	Hourly Salary		.·		Net	Total Cost	Total Revenue		.0		# of kids				\$ 11.25	\$ 15.00		Hourly Salary		
					\$ 3,500.00	-		<b>Tuition Cost</b>				20	20	Hourly Salary Hours Per Week Weeks Per Year							-	\$		<b>Tuition Cost</b>				0	0		Hourly Salary Hours Per Week Weeks Per Year		9
\$ 3,109.18	\$ 45,890.8Z	.	\$ 49,000.00		\$ 49,000.00			Total Revenue				37	37	Weeks Per Year	T			\$	\$ -	\$ -		\$		Total Revenue				50	50		Weeks Per Year		GPPSS Salary Cost Worksheet - AM Only
					NA .			Daily Per Child Rate	! !		\$ 19,716.38	\$ 8,449.88	\$ 11,266.50	Cost		~2016-17 School Year	3					\$		Rate			\$	\$ -	\$		·· Total Salary	11/16/2015	ry Cost Wo
,					NA			Weeks	•		\$ 5,071.05	\$ 2,173.31	\$ 2,897.74	Cost (25.72%)		ol Year	J					0		Weeks	٠		\$	\$ -	\$ -	Cost (25.72%)	Retirement	115	rksheet - /
				•							\$ 1,508.30	\$ 646.42	\$ 861.89	(7.65%)/Contr acting Fee	FICA Cost								1				\$ -	\$ -	\$ -	acting Fee	77 65%//Contr		AM Only
											26295.72934	\$ 11,269.60	\$ 15,026.13	Salary Cost	Total landed												0	\$ .	\$	Salary Cost	Total Loaded		
					Total Cost	Overhead Costs	Cost Per Room	Time Start Up	2016-17 One	Annual Fixed Cost Per room		\$ 4,675.00	\$ 4,675.00	Cost	Hoalth Jacobs							Total Cost	Cost Per Room	Time Start Up	2016-17 One	Annual Fixed Cost Per room		\$ -	\$ .	Cost	Health Insuranc	:	
					\$ 45,890.82	\$ 3,545.09		\$ 10,000.00		\$ 6,050.00	\$ 26,295.73	\$ 15,944.60	) \$ 19,701.13	Cost Cost	Total Employee							*		NA		NA	\$ -	\$ -	\$ -	Cost	Health Insurance Total Employee		•

Total Revenue       \$ 49,000.00         Total Cost       \$ 36,772.72         Net       \$ 12,227.28	Total Number of Students         14         \$ 3,500.00         \$ 49,000.00         NA         NA	aily Per Child V Rate	Total   \$ 20,312.30   \$ 5,2	\$ 11.76 20 37 \$ 8,705.27 \$	Total Salary Rett Cost Cost	Net \$ 12,671.51	Je \$		Total Number of 14 \$ 3,500.00 \$ 49,000.00 NA NA		Kevenue # 0f Kids futton Cost Total Revenue Rate Weeks	Daily Per Child		Total   \$ 20,012.12   \$ 5,1	Lead Teacher \$ 11.59 20 37 \$ 8,576.62 \$ 2,3	15.45 20 37 \$ 11,435.50 \$	Hourly
			5,224.32 \$ 1,553.89	2,239.00 \$ 665.95	FICA (7.65%						Vi			5,147.12 \$ 1,530.93	2,205.91 \$ 656.11	2,941.21 \$ 874.82	rent FICA Cost (7.65%)/Contr 72%) acting Fee
				\$ 11,610.22	otal Loaded Salary Cost			1						26690.16528	\$ 11,438.64	\$ 15,251.52	Total Loaded Salary Cost
	Overhead Costs Total Cost	Annual Fixed Cost Per room 2016-17 One Time Start Up Cost Per Room		\$ 4,675.00	ealth Ir				Total Cost	Overhead Costs	Time Start Up Cost Per Room	2016-17 One	Annual Fixed Cost Per room		\$ 4,675.00	\$ 4,675.00	Health Insurance Total Employee Cost Cost
. :	\$ 3,632.20 \$ 36,772.72		\$	\$ 16,285.22	Total Employee Cost				ш	\$ 3,588.32			\$ 6,050.00	\$ 26,690.17	S	\$ 19,926.52	Total Employed

### GPPSS Salary Cost Worksheet - Infant

		_	_	_		-	-	_						
			-		Total Number of Students				Total	Assistant	Lead Teacher	Head Teacher		Position
	Net	Total Cost	Total Revenue		8					\$ 8.50	\$ 11.25	\$ 15.00		Hourly Sala
					۷۸	1			$\vdash$	0	15	8	'	γ H
									ļ.  -	40	40	40		ours Per Week
	\$ (27,641.01)	\$ 116,277.37	\$ 88,636.36		11,079.55 \$ 88,636.36 \$					50	50	50		Hourly Salary Hours Per Week Weeks Per Year
·					. 🖴				\$	\$	S	\$		
1					44.32				69,500.00	17,000.00	22,500.00	30,000.00	Cost	Total Salary
$/\!\! $							٠.	. •	\$		\$	\$	Cost	Ref
					50				17,875.40	NA	5,787.00	7,716.00	(25.72%)	Retirement
			٠.		. • •				69,500.00 \$ 17,875.40 \$ 5,316.75	\$ 2,550.00	\$ 1,721.25	\$ 2,295.00	Cost (25.72%) tracting Fee	FICA Cost
									92692.15	\$ 2,550.00 \$ 19,550.00	\$ 22,500.00 \$ 5,787.00 \$ 1,721.25 \$ 30,008.25	\$ 30,000.00 \$ 7,716.00 \$ 2,295.00 \$ 40,011.00	Salary Cost	Total Loaded
					Total Cost	Overhead Costs   \$ 11,485.22	Cost Per room	Annual Fixed		ΝA	\$	\$	Cost	Health Insurance
					Total Cost \$ 116,277.37	\$ 11,485.22	00.00T/2T &	\$ 12 100.00	\$ 92,692.15	\$ 19,550.00	4,675.00 \$ 34,683.25	4,675.00 \$ 44,686.00	Cost	Health Insurance Total Employee
-				:							_			

November 23, 2015

Total Number of

œ

\$

11,910.51

\$

95,284.09

\$

47.64

50

Overhead Costs Cost Per Room Time Start Up Cost Per room 2016-17 One **Annual Fixed** 

11,717.27

Total Cost

118,626.67

Revenue

# of kids

**Tuition Cost** 

**Total Revenue** 

Daily Per Child

Rate

Weeks

Students

otal Revenue **Total Cost** 

Net

\$ 95,284.09 \$ 118,626.67 \$ (23,342.58)

Head Teacher Lead Teacher

15.23 11.42 8.90

8 8 8

20 20

17,800.00 22,837.50 30,450.00

5,873.81

7,831.74

\$ 2,329.43 \$ 1,747.07

\$ 30,458.37

71,087.50 \$ 18,283.71 \$ 5,438.19 94809.39875

2,670.00

20,470.00 40,611.17

ş 4,675.00 4,675.00

94,809.40

20,470.00 35,133.37 45,286.17

12,100.00

Assistant Total

Position

Hourly Salary Hours Per Week Weeks Per Year

2016-17 School Year

Total Salary

Retirement

FICA Cost

Total Loaded Salary Cost

Health Insurance Total Employee

SS

Cost

Cost

Cost (25.72%) tracting Fee

10
(3)
Ť
7

						\$ (11,933.41)		Net	
						\$ 122,046.09		Total Cost	
						\$ 110,112.68		Total Revenue	10
\$ 122,046.09	Total Cost	· ·		50	\$ 55.06	\$ 110,112.68	\$ 13,764.08	&	Total Number of Students
\$12,055.02	Overhead Costs				-				
	2016-17 One Time Start Up Cost Per Room			Weeks	Daily Per Child Rate	Total Revenue	Tuition Cost	# of kids	Revenue
\$ 12,100.00	Annual Fixed Cost Per room				•	٠			
		97891.06556	\$ 5,614.96	\$ 18,878.00	\$ 73,398.11				Total
ı	NA	21,275.00	2,775.00		\$ 18,500.00	50	40	\$ 9.25	Assistant
- 1	4,675.00	31,378.98	1,799.87	6,051.34	23,527.76		40		Lead.Teacher
\$ 46.513.64	\$ 4.675.00	\$ 41,838.64	\$ 2,399.83	\$ 8,068.45	\$ 31,370.35	50	40	\$ 15.69	. Head Teacher
Total Empl	Health Insurance Total Employee Cost Cost	Total Loaded Salary Cost	FICA Cost (7.65%)/Con tracting Fee	tirement t (25.72%)	Total Salary Re	Weeks Per Year	Hourly Salary Hours Per Week Weeks Per Year	Hourly Salary	Position
					$\downarrow$	(cr.c/c/r)			
						1.		Net	
						\$ 102,430.40		Total Revenue	-
\$ 119,809.55	Total Cost			50	\$ 51.22	\$ 102,430.40	\$ 12,803.80	8	Students
\$ 11,834.11	Overhead Costs		·						7
	2016-17 One Time Start Up Cost Per Room		· .	Weeks	Daily Per Child Rate	Total Revenue	Tuition Cost	# of kids	Revenue
	Annual Fixed Cost Per room	-							
ı		82	i I	\$ 18,489.29	1.				Total
	_		2,670.00	1	\$ 17,800.00	50	40	\$ 8.90	Assistant
\$ 35,590.25			1,773.27	- 1	\$ 23,180.06	50	40	\$ 11.59	Lead Teacher
^	\$ 4,675,00	\$ 41,220.33	\$ 2,364.37	\$ 7,949.22	\$ 30,906.75	50	40	\$ 15.45	Head Teacher
Total Empio Cost	Health Insurance Total Employee Cost Cost	Total Loaded Salary Cost	(7.65%)/Con tracting Fee	Retirement Cost (25.72%)	Total Salary Cost	Hourly Salary Hours Per Week Weeks Per Year	Hours Per Week	Hourly Salary	Position
			FICA Cost		1		: : .		
				Year	2017-18 School Year				

## GPPSS Salary Cost Worksheet - 2-3 Toddler Room

•	(	ì	1	

				1					-							7	Γ						·			Τ				
		10	-	Total Number of Students			Revenue			Total	Assistant	Lead Teacher	Lead Teacher	Head Teacher	Position				To	Students	Total Number of		Revenue		10131	Assistant	Lead Teacher	Lead reacher	Head leacher	Position
Net	Total Cost	lotal Kevenue	tal Roya				# of				\$	\$	\$	\$	Hourly		Net	Total Cost	Total Revenue				# of			V		V	V	Hour
	S‡	nue	5	12			# of kids				8.90	11.42	11.42	15.23	Salary			st	nue	12			# of kids			8.50	11.25	11.25	15.00	Salary
				\$ 11,633.52			<b>Tuition Cost</b>				40	40	40	40	Hourly Salary Hours Per Week Weeks Per Year					\$ 11,079.55	1.		<b>Tuition Cost</b>			40	40	40	40	Hourly Salary Hours Per Week
\$ (12,821.01)	\$ 152,423.28	\$ 139,602.27	1	\$ 139,602.27			Total Revenue				50	50	50	50			\$ (15,293.82)		\$ 132,954.55	\$ 132,954.55			Total Revenue			50	50	50	50	Week
				<>			Daily F R		٠	ı	\$ 1	\$ 2	\$ 2	\$ 3	Total	1				<>			Daily I		\$ 9	\$ 1	\$ 2	ı		2
				46.53			Daily Per Child Rate		20,22,300	250	17,800.00	22,837.50	22,837.50	30,450.00	Total Salary R					44.32		rate	Daily Per Child		92,000.00	17,000.00	22,500.00	22,500.00	30,000.00	Cost
		•		50			Weeks		\$ 24,137,51	-	- 1		5,873.81	\$ 7,831.74	Retirement Cost (25.72%)	3				50			Weeks		\$ 23,662.40	NA	\$ 5,787.00	\$ 5,787.00	7,716.00	Cost (25.72%)
									97.581,1 ¢	1,000	2,670,00	1.747.07	-	\$ 2,329.43	FICA Cost (7.65%)/Con tracting Fee										\$ 7,038.00	\$ 2,550.00	\$ 1,721.25	\$ 1,721.25	\$ 2,295.00	(7.65%)/Con
									125261.1125		- 1	- [	-	\$ 40,611.17	Total Loaded Salary Cost										122700.4	\$ 19,550.00	\$ 30,008.25	\$ 30,008.25	\$ 40,011.00	Salary Cost
				Total Cost	Overhead Costs	Cost Per Room	Time Start Up	Annual Fixed Cost Per room		3	1	\$ 4675.00	4.675.00	\$ 4.675.00	Health Insurance Total Employee Cost Cost					Total Cost	Overhead Costs	Cost Per Room	7016-17 One Time Start Up	Annual Fixed Cost Per room		_	\$	\$	\$ 4,675.00	Health Insurance Total Employee Cost Cost
				\$ 15	٠,			\$	\$ 1:	l	^ (	^	\$	\$	Total					\$ 1	\$			\$	\$ 1	\$	\$	\$	\$	Total
				152,423.28	15,055.51			12,100.00	125,267.77	20,4/0.00	20 05 05	25 132 27	35 133 37	45 286 17	Employee Cost					148,248.36	13,447.96			12,100.00	122,700.40	19,550.00	34,683.25	34,683.25	44,686.00	Employee Cost

								و	\$ (2,952.69)		٦	Net	
								0	\$ 156,864.20		Cost	Total Cost	
								1	\$ 153,911.51		venue	Total Revenue	
			_		L								
156,864.20	Total Cost \$	۱ ا				50	51.30	\$	\$ 153,911.51	\$ 12,825.96	12		Total Number of Students
15,494.16	Overhead Costs \$	Over								-			
	Cost Per Room	Cost									`		
	Time Start Up	Τim				Weeks	Rate		Total Revenue	<b>Tuition Cost</b>	# of kids	#	Revenue
	2016-17 One	201					Daily Per Child						,
12,100.00	Cost Per room	Cost											
احرا	\$		129270.0437	7,414.83	Ş	24,929.34	96,925.88 \$	\$				-	10(4)
	NA \$		\$ 21,275.00	2,775.00	Ş		+-		50	40	9.25	v	Assistant
36,053.98	4,675.00 \$	1	31,3/8.98	_	V	1	+	1	3	å	22.0	, (	Assistant
		1	24,270.20	+	٠,٠		22 577 76 6	^ '	5	40	11.76	S	Lead Teacher
		1	21 279 00	-	۸,	-	_	S	50	40	11.76	\$	Lead Teacher
		^	\$ 41.838.64	2.399.83	S.	\$ 8,068.45	31,370.35 \$	\$	50	40	15.69	\$	Head Teacher
otal Employee Cost	Health Insurance Total Employee Cost Cost	Healt	Total Loaded Salary Cost	10 3		Retirement Cost (25.72%)	Total Salary Cost C		Weeks Per Year	Hourly Salary Hours Per Week	ıriy Salary	품인	Position
				SICA Cost	2	(a)	2018-19 School Year	201	$\sim$	-			
						K	\   	$ \rangle$					
					2	11/23/2015 Page 12	11/23/2	72)	\$ (7,530.72)		P.	Net	
								1	\$ 154,113.11		Cost	Total Cost	
								ĕ	\$ 146,582.39		evenue	Total Revenue	
\$ 154,113.11	Total Cost \$	=				50	48.86	39 \$	\$ 146,582.39	\$ 12,215.20	12	-	Students
\$ 15,222.42	Overhead Costs \$	Ove											
	Cost Per Room	Cos							,				
	Time Start Up	Tim:				Weeks	Daily Per Child		Total Revenue	<b>Tuition Cost</b>	# of kids	<b>;+</b> +	Revenue
12,100.00	Cost Per room 5	Cos						,					
١,	Annual Fixed	An			-	- 1	- 1						
_			126790.6912		s	\$ 24,451.20	_	\$					Total
- 1			\$ 20,470.00	-	\$	NA	17,800.00	\$	50	40	8.90	\$	Assistant
-		\$	30,915.	-	_			\$	50	40	11.59	\$	Lead Teacher
-		\$		_	_	\$ 5,961.91	23,180.06	\$	50	40	11.59	Ş	Lead Teacher
\$ 45,895.33	4,675.00 \$	\$	\$ 41,220.33	2,364.37	\$	\$ 7,949.22	30,906.75	\$	50	40	15.45	\$	Head Teacher
Cost	Cost			tracting Fee		Cost (25.72%)		1	Weeks tellie				
otal Employee	Health Insurance Total Employee	Heal	Total Loaded	HCA Cost		Retirement	Total Salary		Weeks Per Ye	Hourly Salary Hours Per Week Weeks Per Year	urly Salary	H	Position
					,	(	<b>)</b>	7					

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# GPPSS Salary Cost Worksheet - Preschool and PreK

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				ı					ı	-		-		
										\$ 30,066.51		Net	7	
										\$ 128,626.67		Total Cost	Tota	
										\$ 158,693.18		Total Revenue	Total	
	-		r			Ī								
128,626.67	\$	Total Cost					50	45.34	\$	\$ 158,693.18	\$ 11,335.23	14	nts	Students
11,717.27	Costs   \$	Overhead Costs	. —					,						Total N
	moom	Cost Per Room	-											
10,000.00	tUp  \$	Time Start Up					Weeks	Rate	Ĭ	Total Revenue	<b>Tuition Cost</b>	# of kids	nue	Revenue
	One	2016-17 (						Daily Bar Child	2					
12,100.00	oom \$	Annual Fixed Cost Per room												
	\$		94809.39875	94	5,438.19	s	\$ 18,283.71	71,087.50 \$	\$				a	Total
	_	NA	20,470.00	\$	2,670.00	\$	NA	17,800.00	\$	50	40	\$ 8.90		Assistant
	_	\$ 4,6	30,458.37	\$	1,747.07	\$	\$ 5,873.81	22,837.50 \$	\$	50	40	\$ 11.42		Lead Teacher
45,286.17	4,675.00   \$	\$ 4,6	40,611.17	\$	2,329.43	\$	\$ 7,831.74	30,450.00 \$	\$	50	40	\$ 15.23		Head Teacher
Cost		Cost	Salary Cost	S	acting Fee	a :	Cost (25.72%)	Cost C						
Health Insurance Total Employee	rance To	Health Insu	Total Loaded	7	HCA Cost	77,	Retirement	otal Salary	್ಷ	Weeks Per Year	Hourly Salary Hours Per Week - Weeks Per Year	ourly Salary		Position
							(ear)	2016-17 School Year	201					
								$\left. \right\rangle$						
										\$ 34,858.99		Net		
												Total Cost	Tot	
										\$ 151,136.36		Total Revenue	Total	
						ı								
\$ 116,277.37	ost	Total Cost					50	43.18	\$	\$ 151,136.36	\$ 10,795.45	14	mber of ents	Students
\$ 11,485.22	Costs \$	Overhead Costs				1								
\$ 12,100.00	room \$	Annual Fixed Cost Per room												
\$ 92,692.15	\$		92692.15	_	5,316.75	\$	\$ 17,875.40	69,500.00 \$	*				tal	Total
		NA	19,550.00	\$	2,550.00	\$	NA	17,000.00	s	50	40	\$ 8.50	Assistant	Assis
- 1	-		30,008.25	$\neg$	1,721.25	\$	\$ 5,787.00	22,500.00	\$	50	40	\$ 11.25	Ĺ	Lead Teacher
\$ 44,686.00	4,675.00 \$	\$ 4,6	40,011.00	\$	2,295.00	\$	\$ 7,716.00	30,000.00	\$	50	40	\$ 15.00	Ĺ	Head Teacher
Cost	~	Cost	Salary Cost		(7.65%)/Contr		Cost (25.72%)			weeks Per Year	noury salary nours ret week weeks ret year	nourly salary	rosidon	705
Health Insurance Total Employee	urance T	Health Ins	Total Loaded		FICA Cost	j .	Retirement	Total Salary	70	Mooks Por Voor	House Per Week	Hourly Salary		Pos.
							•	11/10/2017						

								\$ 52,913.15		Net	
Hourly Salary   Hours Per Week   Weeks Per Year   Toh-Ferfath   Redrement   FLAC Cost   Cos								1		tal cost	10
Hourly Salary   Hours Per Week   Weeks Per Year   Total Loaded   Cost   Cost   (25.728)   Acting Fee   Salary Cost   Cost   (25.728)   Acting Fee   Salary Cost   Salary								- 1		t-l Cort	To
Hourly Salary   Hours Per Week   Weeks Per Year   Total Loaded								- 1		Revenue	Tota
Hourly Salary   Hours Per Week   Weeks Per Year   Total Loaded   So   S   30,967.75   \$ 7,949.22   \$ 2,364.37   \$ 41,220.33   \$ 11.59   40   50   \$ 30,966.75   \$ 7,949.22   \$ 2,364.37   \$ 41,220.33   \$ 11.59   40   50   \$ 23,180.06   \$ 5,591.91   \$ 1,773.27   \$ 30,915.25   \$ 8,990   40   50   \$ 17,800.00   \$ 17,800.00   \$ 2,670.00   \$ 20,470.00   \$						50		174,959.23	12,497.09		Students
Hourly Salary   Hours Per Week   Weeks Per Year   Cost											
Hourly Salary   Hours Per Week   Weeks Per Year   Total Loaded   S   11.59   40   50   \$ 30,906.75   \$ 7,949.22   \$ 2,364.37   \$ 41,220.33   \$ 11.59   40   50   \$ 30,906.75   \$ 7,949.22   \$ 2,364.37   \$ 41,220.33   \$ 11,590   40   50   \$ 17,880.06   \$ 5,961.91   \$ 1,773.27   \$ 30,915.26   \$ 5 89.90   40   50   \$ 17,880.06   \$ 1,780.00   \$ 2,270.00   \$ 20,275.20   \$ 2,34133   \$ 18,489.29   \$ 5,499.34   95875.44133   \$ 10tal Revenue   Daily Per Child   Weeks   S   11,901.99   \$ 166,627.84   \$ 47,61   \$ 50   \$ 119,809.55   Net		Cost Per Room	T_				Zaic				
Hourly Salary   Hours Per Week   Weeks Per Year   Total Loaded   So   So   So   So   So   So   So   S		Time Start Up				Weeks	Pate Child			# of kids	Revenue
Hourly Salary   Hours Per Week   Weeks Per Year   Cost   Cost   (25.72%)   Acting fee   S   11.59   40   50   \$ 30.906.75   \$ 7.949.22   \$ 2,364.37   \$ 41,220.33   \$ 11.59   40   50   \$ 17,800.00   \$ 1,730.20   \$ 20,470.00		2016-17 One					2				
Hourly Salary   Hours Per Week   Weeks Per Year   Total Fedata   FICA Cost   Cost   (25.72%)   arting Fee   Salary Cost   Sala											
Hourly Salary   Hours Per Week   Weeks Per Year   Total Loaded   Cost			7891.06556			18,878.00	73,398.11	1-			Total
Hourly Salary   Hours Per Week   Weeks Per Year   Total Fick Cost   Co							1		40		
Hourly Salary   Hours Per Week   Weeks Per Year   Total Fadary   Refurement   Total Cost   Cost   Cost   (25.72%)   acting Fee   Adjany Cost   Salary Cost		4,675.00	31,378.98	-		6,051.34	23,527.76		40		
Hourly Salary   Hours Per Week   Weeks Per Year   Total Fadary   Retirement   Cost   Cost   C25.72%   Cast		4,675.00	-			8,068.45	31,370.35		40		
Hourly Salary   Hours Per Week   Weeks Per Year   Total Fadary   Refirement   Cost	Fotal Employe Cost	lealth Insurance T			FICA C (7.65%)/( acting F	l	\ \	Weeks Per Year	Hours Per Week	Hourly Salary	
Hourly Salary   Hours Per Week   Weeks Per Year   Total Laded   Cost   Cost   Cost   (7.65%)   Cont   Salary Cost   Salary Cos						'ear	2018-19 School Y	_			
Houriy Salary   Hours Per Week   Weeks Per Year   Total Loaded   Cost   Cost   (25.72%)   Cost   C						1	3	1			
Houriy Salary   Hours Per Week   Weeks Per Year   Total Loaded   Cost   Cost   (25.72%)   Cost   C								1		Net	
Hourly Salary   Hours Per Week   Weeks Per Year   Total Loaded   Cost   Cost   (25.72%)   Cost   C								1		otal Cost	77
Hourly Salary Hours Per Week Weeks Per Year Cost Cost (25.72%)   FICA Cost   Total Loaded Cost   Cost (25.72%)   Total Loaded Cost   Cost (25.72%)   Cost   Cost   Cost (25.72%)   Cost								1!		il Revenue	Tota
Houriy Salary   Hours Per Week   Weeks Per Year   Total Laded   Cost   Cost   (25.72%)   Cost   Co											
Hourly Salary Hours Per Week Weeks Per Year Total Loaded Cost Cost (25.72%) Refirement Cost (25.72%) Refirement Cost (25.72%) Refirement Cost (7.65%)/Contr Salary Cost (25.72%) Refirement Cost (25.72%) Refirement Cost (7.65%)/Contr Salary Cost (25.72%) Refirement Cost (2	1 1		ſ <del></del> -1			50		166,627.84	11,901.99	14	Total Number of Students
Hourly Salary Hours Per Week Weeks Per Year Total Salary Refirement Cost Cost (25.72%) Refirement Cost (7.65%)/Contr Salary Cost (25.72%) Refirement Cost (7.65%)/Contr Salary											
Hourly Salary Hours Per Week Weeks Per Year Total Salary Refirement Cost Cost (25.72%) Refirement Cost (7.65%)/Contr Salary Cost (25.72%) Refirement Cost (7.65%)/Contr Salary		Cost Per Room	<del>-</del>								
Hourly Salary Hours Per Week Weeks Per Year Cost Cost (25.72%) Refirement Cost Cost (25.72%) Control Salary Cost Salary Cost (25.72%) Cost Salary Cost		Time Start Up				Weeks	Rate		<b>Tuition Cost</b>	# of kids	Revenue
Hourly Salary Hours Per Week Weeks Per Year Total Salary Refirement Cost Cost (25.72%) Refirement Cost Cost (25.72%) Refirement Cost (7.65%)/Control Salary Cost (7.65%)/C		2016-17 One					Daily Per Child				
Hourly Salary Hours Per Week Weeks Per Year Total Salary Refirement Cost Cost (25.72%) Refirement Cost (7.65%)/Contr Salary Cost (25.72%) Refirement Cost (7.65%)/Contr Salary			1								
Hourly Salary Hours Per Week Weeks Per Year Cost Cost (25.72%) Acting Fee Salary Cost Sala			95875.44183	$\overline{}$		18,489.29	71,886.81				Total
Hourly Salary Hours Per Week Weeks Per Year Cost Cost (25.72%) Acting Fee Salary Cost Sala				-		NA			40		Assistant
Hourly Salary Hours Per Week Weeks Per Year Cost Cost (25.72%) Acting Fee Salary Cost Sala		4,675.00	30,915.25	-			23,180.06		40		Lead Teacher
Hourly Salary Hours Per Week Weeks Per Year Cost Cost (25.72%) acting Fee		_		7	\$ 2,3		30,906.75		40		Head Teacher
Total Sadary Refirement FICA Cost Total Loaded	Cost	Cost			(7.65%) <i>)</i> acting	Cost (25.72%)		Weeks Per Year	Hours Per Week	Hourly Salary	
	Total Employ	Health Insurance	_		FICA	Retirement	Total States		:	•	

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### **Competitor Cost Summary**

(F) FILL DAY PRICES				
SCHOOL	AGE GROUP	PRICE PER WEEK	Length of Day	Average Cost Per Day
Assumption Nursery School	3-4 years	\$143 per week (up to 7 hours/day; 8:30 am-3:30 pm)	School Day	\$
Assumption Nursery School	3-4 years	\$193 per week (6:30 am-6:00 pm Extended Day)	Full Day	\$
Birmingham Public Schools	Infant/Toddler		Full Day	\$
Birmingham Public Schools	Infant/Toddler	\$415 per week (10 hours Extended Day)	Full Day	\$
Birmingham Public Schools	3-4 years	\$325 per week (up to 8.5 hours/day)	Full Day	\$
Bloomfield Hills Public Schools	Infant/Toddler	\$290 per week (up to 9.5 hours/day)	Full Day	\$
Child Time Grosse Pointe	3-5 years	\$202 per week (6:30 am-6:30 pm)	Full Day	\$
Detroit Waldorf School ECC	3-5 years	\$286 per week (8:30 am-3:00 pm)	School Day	\$
Grosse Pointe Academy	2.5-5 years	\$370 per week (8:10 am-3:00 pm)	School Day	\$
Grosse Pointe Public School System	6 weeks - 12 Months	\$221 per week	Full Day	\$
Grosse Pointe Public School System	1 year - 2.5 years	\$221 per week	Full Day	\$
Grosse Pointe Public School System	3 - 5 years	\$216 per week	Full Day	\$
Lanse Creuse Public Schools	3-5 years	\$163 per week	School Day	\$
Northville Public Schools	4-5 years	\$200 per week	Full Day	\$
Plymouth-Canton Public Schools	3-4 years	\$225 per week	Full Day	\$
Rochester Hills Public Schools	3-4 years	\$220 per week	Full Day	\$
St. Isaacs Jogues Catholic School	3-4 years	\$124 per week	School Day	
(3) FULL DAY PRICES				
зсноог	AGE GROUP	PRICE PER WEEK	Length of Day	Average Cost Per Day
Assumption Nursery School	3-4 years	\$110 per week (up to 7 hours/day; 8:30 am-3:30 pm)	School Day	\$
Assumption Nursery School	3-4 years	\$141 per week (6:30 am-6:00 pm Extended Day )	Full Day	\$
Assumption Nursery School	Young 5s	\$110 per week (up to 7 hours/day)	School Day	\$
Assumption Nursery School	Young 5s	\$141 per week (6:30 am-6:00 pm Extended Day )	School Day	\$
Detroit Waldorf School	3-5 years	\$233 per week (8:30 am-3:00 pm)	School Day	\$
Grosse Pointe Public School System	Infant/Toddler	\$136 per week	Full Day	\$
Grosse Pointe Public School System	3-4 years	\$129 per week	Full Day	\$
Northville Public Schools	4-5 years	\$129 per week	Full Day	\$
St Joan	4 year	\$3000 per year		

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2 days /1500 per year	3 year	St Joan
5 days/266.67 per month	3-4 years	South Lake Preschool
5 days/\$1850 per semester	4-5 years	Neighborhood Club
5 days/\$2,881.00 per year (3 hours a day)	3-4 years	Plymouth-Canton Public Schools
5 days/\$2,085 per year + \$50 registration fee (3 hours a day)	4 years	Lanse Creuse Public Schools
5 days/\$8,680 per year	2.5-4 years	Grosse Pointe Academy
5 days/\$100 per week (3 hours a day)	3-4 years	Assumption Nursery School
DAYS PER WEEK/PRICE	AGE GROUP	SCHOOL
		(5) HALF DAY PRICES
3 days/163.89 per month	3-4 years	South Lake Preschool
3 days/\$2150 per semester	4-5 years	Neighborhood Club
3 days/1,100 per semester	3-4 years	Neighborhood Club
3 days/\$1,908 рег year (3 hours a day)	3-4 years	Rochester Hills Public Schools
3 days/\$2,171.50 per year (3 hours a day)	3-4 years	Plymouth-Canton Public Schools
3 days/\$2,073.75 per year	4-5 years	Northville Public Schools
3 days/\$215.00 per month (2.75 hours a day)	4 years	Livonia Public Schools
3 days/\$179.00 per month (2.75 hours a day)	3 years	Livonia Public Schools
3 days/\$1,468 per year + \$50 registration fee (3 hours a day)	3-4 years	Lanse Creuse Public Schools
3 days/\$7,200 per year	2.5-4 years	Grosse Pointe Academy
3 days/\$1,7000 per year	3-4 years	Birmingham Public Schools
3 days/\$66 per week (3 hours a day)	3-4 years	Assumption Nursery School
DAYS PER WEEK/PRICE	AGE GROUP	SCHOOL
		(3) HALF DAY PRICES
2 days/163.89 per month	3-4 years	South Lake Preschool
2 days/\$750 per semester	3 year	Neighborhood Club
	4-5 years	Northville Public Schools
2 day/\$150.00 per month (2.75 hours a day)	4 years	Livonia Public Schools
2 days/\$137.50 per month (2.75 hours a day)	3 years	Livonia Public Schools
2 days/\$1,027 per year + \$50 registration fee (3 hours a day)	3-4 years	Lanse Creuse Public Schools
DAYS PER WEEK/PRICE	AGE GROUP	SCHOOL
		(2) HALF DAY PRICES